



# CITY OF QUINCY

*Comptroller's Office*

Sheri L. Ray  
Comptroller

CITY HALL – 730 MAINE STREET  
Quincy, Illinois 62301-4056  
217-228-4517

## FINANCE COMMITTEE MEETING

**MONDAY April 4, 2022**

**6:25 pm**

**City Hall Caucus Room**

### AGENDA:

- 1) Approval of Previous Meeting Minutes from March 28, 2022
- 2) Hotel Development Program
- 3) Q WRAP Resolution
- 4) Janitorial Supply Bid/Area Distributors
- 4) Other/New Business
- 5) Public Comment

### Distribution:

Finance Committee Members  
Mayor Mike Troup  
Dir of Admin Services, Jeff Mays  
Treasurer, Linda Moore



# CITY OF QUINCY

## *Comptroller's Office*

---

Sheri L. Ray  
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CITY HALL – 730 MAINE STREET  
Quincy, Illinois 62301-4056  
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Corporation Counsel, Lonnie Dunn  
Chuck Bevelheimer- Plan & Dev

**Finance Committee Minutes  
City Hall Caucus Room  
March 28, 2022**

Members present: Chairman Farha, Aldermen Rein, Holtschlag, Sassen, Reis  
Others present: Sheri Ray, Jeff Mays, Mayor Troup, Chuck Bevelheimer, Kyle Moore (GREDF) and Jerry Neal (Sunset Home Administrator).  
Media: WTAD and Quincy Herald-Whig.

The meeting was called to order at 6:32 p.m.

- 1) Alderman Sassen made a motion to approve the minutes from the meeting on February 22, second by Alderman Reis. All in favor, motion carried.
  
- 2) Chuck Bevelheimer presented information on Sunset Home. Sunset Home wants to construct an 88,000 square foot skilled nursing facility at Payson Ave and 4<sup>th</sup> Street. Sunset is asking the City to consider establishing a Property Assessment Clean Energy (PACE) Program for its property. Establishing PACE was discussed, the Legal description in the Ordinance will be tied to Sunset. Sunset Home selected Castle Green as the Pace Administrator to manage the program.  
Alderman Sassen made a motion to refer ordinance to Council with approval. Second by Alderman Holtschlag. All in favor. Motion carried.
  
- 3) No new business
  
- 4) No public comment

Meeting adjourned at 6:40 p.m.

  
\_\_\_\_\_  
Sheri Ray, Comptroller

# CITY OF QUINCY

*DEPARTMENT OF PLANNING & DEVELOPMENT*

706 Maine Street | Third Floor | Quincy, IL 62301

Office: 217-228-4515 | Fax: 217-221-2288



## MEMORANDUM

TO: Mayor Troup and City Council  
FROM: Chuck Bevelheimer  
DATE: March 30, 2022  
SUBJECT: Hotel Development Program

The Administration proposes the creation of the Hotel Development Program (HDP) to encourage the construction of new hotels/motels along the City's Hospitality Corridor. Quincy needs more hotel/motel rooms, especially as the city and local organizations work to attract large conventions that would benefit local businesses, restaurants, and entertainment venues. Quincy currently has approximately 800 available hotel/motel rooms. The goal is to increase that number to 1,200 rooms as soon as possible.

The city wants to encourage investment in the Hospitality Corridor (Broadway-State, 4<sup>th</sup> to the Riverfront), which includes the Oakley Lindsay Center and the Quincy Area Convention & Visitors Bureau. The OLC is a tremendous asset for our community, given its versatility in handling events that draw people to Quincy, so the addition of another hotel/motel or two within walking distance would aid in the attraction of even larger events.

The city proposes the following incentives as part of the HDP:

1. Only New Construction qualifies for the HDP.
2. The proposed Hotel/Motel to be constructed must have at least 100 units to qualify
3. The new construction must occur within the City's Hospitality Corridor
  - a. Broadway to State/4<sup>th</sup> to the Riverfront
4. The money from the HDP must be spent on the acquisition of real estate
5. A minimum leveraging ratio of private to public funding is 5 to 1 (80%/20%)
6. The city's maximum funding allocation for the HDP project is \$500,000
7. A development agreement approved by City Council will be required to receive HDP funding which will have a recapture clause to address claw back of city funds in case of project default

The Administration recommends the Food and Beverage and Alcoholic Beverage tax as the source of funding for the HDP. The addition of several hundred new hotel/motel rooms in the Hospitality Corridor would increase the number of people spending the night in Quincy, which, in turn, would increase the number of people visiting our local shops, restaurants and entertainment venues. The Quincy Area Convention and Visitors Bureau estimate the average overnight stay in Quincy generates \$250 in local spending.

If you have any questions, please let me know.

**RESOLUTION AUTHORIZING HOTEL DEVELOPMENT PROGRAM**

WHEREAS, the average Quincy overnight visitors spends \$250 on hotel/motel rooms, food and other hospitality services; and

WHEREAS, the Oakley Lindsey Center, Quincy Area Convention and Visitors Bureaus (QACVB)and local organization promote events that draw visitors to Quincy; and

WHEREAS, the city of Quincy also financial supports local events through the BET on Q and QACVB Tourism Marketing Programs; and

WHEREAS, the more people who visit Quincy the more money is spent in hotels, restaurants, bars and local shops; and

WHEREAS, Quincy currently has a around 800 hotel/motel rooms available; and

WHEREAS, to accommodate larger conventions and events the city needs a hotel and motel capacity of at least 1200 rooms; and

WHEREAS, the creation of the Hotel Development Fund Program (HDP) would incentivize developers to build new hotel/motel room capacity in the City’s Hospitality Corridor.

**NOW, THEREFORE, BE IT RESOLVED** as follows:

- 1) That the Quincy City Council authorize the Quincy Hotel Development Program
- 2) That the Hotel Development Program funds come from Economic Growth Fund 213
- 3) That each year the Quincy City Council will direct \$500,000 in food and beverage tax revenue to the Hotel Development Program.

This Resolution shall be in full force and effect from and after its passage, as provided by law.

Adopted this \_\_\_\_\_ day of \_\_\_\_\_, 2022.

\_\_\_\_\_  
City Clerk

Approved this \_\_\_\_\_ day of \_\_\_\_\_, 2021.

\_\_\_\_\_  
Mayor

## **2021 TOURISM ECONOMIC IMPACT**

- Quincy annual tourism events attract 395,050 people per year.
- The Villa Katherine on average greets 6,000 visitors per year.
- In 2021 the city's 804 lodging rooms and Airbnb rentals generated \$1,031,079 in hotel taxes, an increase \$362,000 over 2020.
- 2020 visitor's data from the State of Illinois shows \$93million spent in Adams County.
- 892 jobs are tied to the tourism industry in Adams County.
- In 2020 visitor spending was only down 17% over pre pandemic 2019.



# QUINCY IL AREA EVENTS 2022 > SEEQUINCY.COM 800.978.4748



COLOR CODED BY AREA > BLUE : QUINCY | PINK : NAUVOO AREA | GREEN : PIKE COUNTY

JAN 21-22	QHS SHOOTOUT .....	BALDWIN GYMNASIUM
JAN 22-23	GREAT RIVER EAGLE DAYS .....	OAKLEY LINDSAY CENTER
FEB 5	HOOPS MIDWEST QUINCY CLASSIC .....	QUINCY UNIVERSITY
FEB 12	BLESSING HEART OF OUR COMMUNITY GALA .....	OAKLEY LINDSAY CENTER
FEB 19	NATIVE AMERICAN ARTIFACT SHOW .....	EAGLES CLUB
FEB 19	HAIRBALL 2022 .....	OAKLEY LINDSAY CENTER
FEB 25-27	MARK TWAIN TOY SHOW .....	T & C INN AND SUITES
MAR 11-13	SIGNS OF SPRING CRAFT SHOW .....	OAKLEY LINDSAY CENTER
MAR 26	BEAUX ARTS BALL .....	OAKLEY LINDSAY CENTER
APR 2	KILLER QUEEN CONCERT .....	OAKLEY LINDSAY CENTER
APR 10-17	AMERICAN CUESPORTS BILLIARDS TOURN .....	OAKLEY LINDSAY CENTER
APR-JUL	Q-TOWN BASEBALL TOURNAMENTS .....	MOORMAN WAVERING PARK
APR 21	KOHL WHOLESALE SPRING FOOD SHOW (private event) ....	OAKLEY LINDSAY CENTER
MAY 7	DOGWOOD PARADE .....	MAINE STREET
MAY 14	BRIDGE THE GAP TO HEALTH RACE .....	CLAT ADAMS PARK
MAY 12-14	4 X 4 ILLINI JEEP SAFARI .....	NEAR PITTSFIELD
JUNE-AUG SATURDAYS	FLAVOR FOOD TOURS .....	DOWNTOWN QUINCY
6/10,24 + 7/8,22 + 8/12,26	BLUES IN THE DISTRICT .....	WASHINGTON PARK
JUNE 3-5	FISHING FOR FREEDOM .....	OAKLEY LINDSAY CTR/KESLER PARK
JUNE 4-5	LINCOLN DAYS CIVIL WAR RE-ENACTMENT .....	LAKE PITTSFIELD
JUNE 3-4	GERMANFEST .....	SOUTH PARK
JUNE 10-12	CARTHAGE STRAWBERRY FESTIVAL .....	CARTHAGE
JUNE 11-12	QUINCY GRAND PRIX OF KARTING .....	SOUTH PARK
JUNE 18	QUINCY DERBY .....	BOB MAYS PARK
JUNE-AUG	QUINCY GEMS BASEBALL .....	QU STADIUM
JUNE 17-19	TITAN FIRECRACKER CLASSIC SWIM MEET .....	SHERIDAN SWIM CLUB
JUNE 20-22	PEPSI LITTLE PEOPLE'S GOLF .....	WESTVIEW GOLF COURSE
JUNE 24-26	QFEST ART FAIRE .....	WASHINGTON PARK
JULY 3-4	FREEDOM FEST .....	CLAT ADAMS PARK
JULY 9	FRIENDS OF THE TRAILS ULTIMATE RIDE .....	THE DOCK
JULY 29-30	QCY BAY BLOW OUT DUCK CALLING CONTEST .....	GAMEMASTERS
7/1-7/3	NAUVOO PAGEANT .....	PARTRIDGE & MULHOLLAND ST
AUG 5-7	WESTERN IL THRESHERS .....	HAMILTON
JULY 27-AUG. 2	ADAMS COUNTY FAIR .....	MENDON
AUG 13	MOONLIGHT RIDE FOR HUNGER .....	CLAT ADAMS PARK
AUG. 20-21	HUNTING EXPO 2022 .....	GAMEMASTERS
SEPT 2-4	NAUVOO GRAPE FESTIVAL .....	NAUVOO
SEPT 10	FRONTIER SETTLEMENT DAYS .....	QUINSHIPPI ISLAND
SEPT 16-8	GRIGGSVILLE APPLE FESTIVAL .....	GRIGGSVILLE
SEPT 22-23	QU HOMECOMING & BALLOON GLOW .....	QUINCY UNIVERSITY
SEPT 24	OKTOBERFEST .....	DICK BROS BREWERY
OCT 1-2	BARRY APPLE FESTIVAL .....	DOWNTOWN BARRY
OCT 5	KOHL WHOLESALE FALL FOOD SHOW (private event) ....	OAKLEY LINDSAY CENTER
OCT 5-8	GREAT RIVER FILM FESTIVAL .....	THE ATRIUM ON THIRD
SAT's OCT & HALLOWEEN	WOODLAND CEMETERY TOURS .....	WOODLAND CEMETERY
OCT 15-16	EARLY TIN DUSTERS- STREET RODS .....	WASHINGTON PARK/MOORMAN PARK
NOV 10	HY-VEE HOLIDAY FOOD & WINE SHOW .....	OAKLEY LINDSAY CENTER
NOV 11-13	QUINCY CRAFT & CHRISTMAS MARKET .....	OAKLEY LINDSAY CENTER
NOV 18-20	QUINCY SERVICE LEAGUE'S HOLIDAY SHOW .....	OAKLEY LINDSAY CENTER
NOV 24	YMCA TURKEY RUN .....	YMCA
WKDS IN DEC	JW MANSION CHRISTMAS CANDLELIGHT TOURS ....	JOHN WOOD MANSION
DEC 17	ARTS QUINCY 75TH GALA .....	OAKLEY LINDSAY CENTER
NOV 24-JAN 1	FESTIVAL OF LIGHTS .....	MOORMAN WAVERING PARKS



## RESOLUTION AUTHORIZING HOTEL DEVELOPMENT PROGRAM

WHEREAS, the average Quincy overnight visitors spends \$250 on hotel/motel rooms, food and other hospitality services; and

WHEREAS, the Oakley Lindsey Center, Quincy Area Convention and Visitors Bureaus (QACVB)and local organization promote events that draw visitors to Quincy; and

WHEREAS, the city of Quincy also financial supports local events through the BET on Q and QACVB Tourism Marketing Programs; and

WHEREAS, the more people who visit Quincy the more money is spent in hotels, restaurants, bars and local shops; and

WHEREAS, Quincy currently has a around 800 hotel/motel rooms available; and

WHEREAS, to accommodate larger conventions and events the city needs a hotel and motel capacity of at least 1200 rooms; and

WHEREAS, the creation of the Hotel Development Fund Program (HDP) would incentivize developers to build new hotel/motel room capacity in the City's Hospitality Corridor.

**NOW, THEREFORE, BE IT RESOLVED** as follows:

- 1) That the Quincy City Council authorize the Quincy Hotel Development Program
- 2) That the Hotel Development Program funds come from Economic Growth Fund 213
- 3) That each year the Quincy City Council will direct \$500,000 in food and beverage tax revenue to the Hotel Development Program.

This Resolution shall be in full force and effect from and after its passage, as provided by law.

Adopted this \_\_\_\_\_ day of \_\_\_\_\_, 2022.

\_\_\_\_\_  
City Clerk

Approved this \_\_\_\_\_ day of \_\_\_\_\_, 2021.

\_\_\_\_\_  
Mayor



# CITY OF QUINCY

## *DEPARTMENT OF PLANNING & DEVELOPMENT*

706 Maine Street | Third Floor | Quincy, IL 62301

Office: 217-228-4515 | Fax: 217-221-2288



### MEMORANDUM

TO: Mayor Troup and City Council

FROM: Chuck Bevelheimer

DATE: March 30, 2022

SUBJECT: Quincy Workforce Relocation Assistance Program (Q-WRAP) Reauthorization

The city hired North Star to develop a Strategic Marketing Campaign, known as Quincy's Calling, to recruit Quincy natives who moved away and newcomers to the city, to position the city as the Midwestern hub for regional and national business locations and to establish marketing efforts to sell the positive aspects of Quincy as a desirable place to live and work. The Quincy's Calling campaign launched the first week in September of last year.

The Quincy Workforce Relocation Assistance Program (Q-WRAP) is a property tax/lease rebate incentive aimed at making the effort to recruit residents and workers to Quincy more competitive. To participate in Q-WRAP, an employee or their employer must apply through GREDF (including through the QuincyCalling.com website). This allows GREDF and the City to track participation and make sure the program is adequately funded.

Q-WRAP allows participating individuals or families to receive either a rebate of up to \$5,000 on their first, year-long property tax bill for a residence in Quincy or up to \$3,500 in rent payments after their first year residing in Quincy.

To date, GREDF has received 62 qualified Q-WRAP applications. Attached for your review are the participating companies, the locations from which the individuals or families are relocating and the amount of Q-WRAP assistance being requested. To maintain the momentum of Quincy's Calling and Q-WRAP, the Administration, Planning, and GREDF are recommending the reauthorization of an additional \$250,000 for FY 22/23 to continue to incentivize individuals or families to move from outside of Adams County to within the City for employment in Adams County.

Attached is a resolution authorizing the expenditure of an additional \$250,000 for the Quincy Workforce Relocation Assistance Program. If approved, the city will reserve another \$250,000 from Fund 213 (the Economic Growth Fund) to fund Q-WRAP.

**RESOLUTION REAUTHORIZING RESIDENTIAL PROPERTY TAX REBATE**

WHEREAS, the city hired the firm, North Star, to develop a Strategic Marketing Campaign for Quincy that aims to recruit Quincy natives and newcomers to the city, to position the city as the Midwestern hub for regional and national business locations and to establish marketing efforts to sell the positive aspects of Quincy as the a desirable place to live and work; and

WHEREAS, the creation of the Quincy Workforce Relocation Assistance Program (Q-WRAP) would incentivize individuals or families to move from outside Adams County to within the City of Quincy for employment in Adams County; and

WHEREAS, Q-WRAP is a program available to individuals or families with the requirement that the individuals or families or their employer sign-up through GREDF; and

WHEREAS, participants would receive a rebate of up to \$5,000 on their first, year-long property tax bill while residing in Quincy or a rebate of up to \$3,500 on rent payments after their first full year residing in Quincy; and

WHEREAS, employers may advance up to \$3,500 to incentive participants for use as rent/lease payments and seek reimbursement for the amount advanced on behalf of the incentive participant as long as the incentive participant provides evidence the advance was used for rent/lease payments; and

WHEREAS, a \$250 “finder’s fee” is available to local residents who identify potential new workers who live outside of Adams County and could relocate to the city of Quincy; and

WHEREAS, GREDF has received 62 qualified Q-WRAP applications to date; and

WHEREAS, the City as well as local businesses and industries desire to continue to incentivize individuals or families to move from outside Adams County to within the City of Quincy for employment in Adams County.

NOW, THEREFORE, BE IT RESOLVED as follows:

- 1) That the Quincy City Council reauthorize the Quincy Workforce Relocation Assistance Program (Q-WRAP) as a collaboration between the city and GREDF
- 2) That \$250,000 in funding be allocated for Q-WRAP
- 3) That the funding for Q-WRAP shall come from Economic Growth Fund 213

This Resolution shall be in full force and effect from and after its passage, as provided by law.

Adopted this \_\_\_\_\_ day of \_\_\_\_\_, 2022.

\_\_\_\_\_  
City Clerk

Approved this \_\_\_\_\_ day of \_\_\_\_\_, 2021.

\_\_\_\_\_  
Mayor

## Chuck Bevelheimer

**From:** Kyle Moore [moorek@gredf.org]  
**Sent:** Monday, March 21, 2022 2:15 PM  
**To:** Chuck Bevelheimer  
**Cc:** Mike Troup; Jeff Mays  
**Subject:** [EXTERNAL]Q-WRAP Information




CAUTION: This email originated from outside your organization. Exercise caution when opening attachments or clicking links, especially from unknown senders.

Chuck,

We have 62 registrants to the Q-WRAP Program. Here is the up to date information. We have \$240,000 committed, so only \$10,000 is authorized for this fiscal year.

Cape Air	\$ 3,500	Hanover, NH	Quincy Herald Whig	\$ 3,500	Cedar Falls, IA
Cognitif, LLC	\$ 3,500	Houston, TX	Knapheide	\$ 3,500	Puerto Rico
Knapheide	\$ 5,000	Daphne, AL	Kohl's Wholesale	\$ 5,000	Springfield, IL
Gusto	\$ 3,500	Englewood, CO	Titan	\$ 3,500	Puerto Rico
QMG	\$ 5,000	Lakewood, CO			
Knapheide	\$ 3,500	Windermere, FL			
Two Rivers Regional Council	\$ 3,500	Worden, IL	<b>Employer</b>	<b>\$ Requested</b>	<b>Prev Location</b>
Knapheide	\$ 3,500	White Plains, NY	Community Centers	\$ 3,500	Hannibal, MO
Niemanns	\$ 3,500	Chicago, IL	QMG	\$ 5,000	Winston-Salem, NC
Blessing	\$ 3,500	Kahoka, MO	Knapheide	\$ 3,500	Puerto Rico
Quincy University	\$ 5,000	St. Charles, MO	Phibro Animal Health	\$ 3,500	Puerto Rico
Steve Boling	\$ 3,500	Carbondale, IL	Knapheide	\$ 3,500	Puerto Rico
Quincy University	\$ 3,500	Glendale, AZ	Veteran United Contractors	\$ 5,000	Jefferson City, MO
American Litho	\$ 5,000	Rochelle, IL	LA Belle Beauty Supplies	\$ 3,500	Greensboro, NC
Blessing	\$ 3,500	Palmyra, MO	Blue Cross Blue Shield	\$ 3,500	Springfield, IL
Hess Auto Agency	\$ 3,500	Wentzville, MO	Blessing Hospital	\$ 5,000	Mason City, IA
Blessing	\$ 5,000	Hayden, CO	Sharkey Transportation	\$ 5,000	Macon, MO
JM Huber	\$ 3,500	Hannibal, MO	River City Construction	\$ 3,500	East Peoria, IL
Gardner Denver	\$ 3,500	Everett, WA	Quincy Medical Group	\$ 5,000	Ottumwa, IA
Qcy Faith Assembly of God	\$ 3,500	Concord, NE	Fairfield Inn & Suites	\$ 3,500	Canton, MO
Blessing & SIU	\$ 3,500	Arlington Hts, IL	Phibro Animal Health	\$ 3,500	Manati, PR
Knapheide	\$ 3,500	Columbus, OH	Manchester Tank	\$ 3,500	Caguas, PR
Reele Supply Co.	\$ 5,000	Houston, TX	Dollar Tree	\$ 3,500	Las Vegas, NV
Titan	\$ 3,500	Puerto Rico	Quincy Police Department	\$ 3,500	Spaulding, IL
Titan	\$ 3,500	Puerto Rico	Lowe's	\$ 3,500	West Point, IA
Booher Automotive	\$ 3,500	O'Fallon, MO	Klingner & Associates, PC	\$ 3,500	St. Louis, MO
QMG	\$ 3,500	St. Louis, MO	Blessing Hospital	\$ 5,000	Hattiesburg, MS
Quincy University	\$ 5,000	Springfield, IL	Sonic	\$ 3,500.00	Des Moines, IA
Knapheide	\$ 3,500	St. Louis, MO	WGEM	\$ 3,500.00	Pinckneyville, IL
Manchester Tank	\$ 3,500	Lake Mills, IA	Quincy University	\$ 3,500.00	Harleysville, PA
Manchester Tank	\$ 3,500	Lake Mills, IA	Phibro Animal Health	\$ 3,500.00	Ponce, PR
Klingner & Assoc.	\$ 3,500	Grafton, IL	Northwestern Mutual	\$ 3,500.00	Flagstaff, AZ
			Hardees	\$ 5,000.00	East Peoria, IL



PO Box 7005 • Quincy, IL 62305 • 217.223.8400  
blessinghealth.org     

March 17, 2022

Dear Honorable Members of the Quincy City Council:

I would like to express my support on behalf the Blessing Health System and Blessing Hospital to extend the Quincy Workforce Relocation Assistance Program for a second year.

Today's job market is more competitive than ever before, and it has become increasingly difficult to fill the many open jobs we have within the Blessing Health System and Blessing Hospital. It takes a community effort to help us attract and retain a talented and skilled workforce. This includes a community that invests in quality-of-life initiatives, public spaces, and one who welcomes newcomers to the community. One tool that has been effective in helping our company recruit employees is the Quincy Workforce Relocation Assistance Program. We are using this program as one of the many incentives and benefits we offer potential employees. In our experience, this has been a valuable tool to help us market not only our company, but the region. We have used the program when extending job offers to candidates and have families who are considering a move to Quincy. Extending the program will give us the confidence to continue to advertise the incentive to potential candidates and to help us continue to fill the open positions in our company.

On behalf of the Blessing Health System and Blessing Hospital, we ask that you consider extending the Quincy Workforce Relocation Assistance Program.

Thank you for your consideration.

Sincerely,

A handwritten signature in blue ink that reads 'Maureen A. Kahn'.

Maureen A. Kahn, President/CEO  
Blessing Health System and Blessing Hospital

MAK/sem

Dear Honorable Members of the Quincy City Council,

I would like to express my support on behalf of Quincy Medical Group to extend the Quincy Workforce Relocation Incentive Program for a second year. It takes a community effort to help us attract and retain a talented and skilled workforce. This includes a community that invests in quality-of-life initiatives, public spaces, and that welcomes newcomers to the community.

The Quincy Workforce Relocation Assistance Program has been an asset as we have recruited highly skilled medical professionals in the area. It complements the incentives and benefits that we offer. This makes both Quincy and Quincy Medical Group attractive. The program also showcases that Quincy is investing in its future and many candidates have commented that it provides them reassurance that they are moving to a place that is proactive and will continue to be a great place to live.

We ask that you consider extending the Quincy Workforce Relocation Assistance Program. We have used the program when extending job offers to candidates and have families who are considering a move to Quincy. Extending the program will give us the confidence to continue to advertise the incentive to potential candidates and to help us continue to fill the open positions in our company.

Thank you for your consideration,

Katie Schelp

Quincy Medical Group





Dear Honorable Members of the Quincy City Council,

I would like to express my support on behalf of Knapheide to extend the Quincy Workforce Relocation Incentive Program for a second year. Today's job market is more competitive than ever before, it has become increasingly difficult to fill the many open jobs we have at Knapheide. It takes a community effort to help us attract and retain a talented and skilled workforce. This includes a community that invests in quality-of-life initiatives, public spaces, and that welcomes newcomers to the community. One tool that has been effective in helping our company recruit employees is the Quincy Workforce Relocation Assistance Program. We are using this program as one of the many incentives and benefits we offer potential employees. In our experience, this has been a valuable tool to help us market not only our company, but the region.

We ask that you consider extending the Quincy Workforce Relocation Assistance Program. We have used the program when extending job offers to candidates and have families who are considering a move to Quincy. Extending the program will give us the confidence to continue to advertise the incentive to potential candidates and to help us continue to fill the open positions in our company.

Thank you for your consideration,

Chris Russell  
Vice President of Operations



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**The Leading Customer-Driven Regional  
Broadline Foodservice Distributor**

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March 21, 2022

Dear Honorable Members of the Quincy City Council,

I would like to express my support on behalf of Kohl Wholesale to extend the Quincy Workforce Relocation Incentive Program for a second year. Today's job market is more competitive than ever before and has become increasingly difficult to fill the many open jobs we have at Kohl Wholesale. A continual community effort will help us attract and retain a talented and skilled workforce.

A community that invests in quality-of-life initiatives, public spaces, and that welcomes newcomers to the community will only help employers as we seek to hire enough workers to complete all job duties. One tool that has been effective for the area to recruit employees is the Quincy Workforce Relocation Assistance Program. We are using this program as one of the many incentives and benefits we offer to recruit potential employees. In our experience, this program provides an additional incentive for job seekers to consider Quincy, IL as a new home with a variety of job opportunities. We are able to use this tool to market our company and the region as part of our recruitment efforts.

We ask that you consider extending the Quincy Workforce Relocation Assistance Program. We have featured the program when reviewing job opportunities with out-of-town candidates who are considering a move to Quincy. Extending the program will give us the confidence to continue to advertise the incentive to potential candidates and to help us continue to fill the open positions in our company.

Thank you for your consideration.

Sincerely,

Darla L. Rischar, SPHR, SHRM-SCP  
Director of Human Resources

**RESOLUTION REAUTHORIZING RESIDENTIAL PROPERTY TAX REBATE**

WHEREAS, the city hired the firm, North Star, to develop a Strategic Marketing Campaign for Quincy that aims to recruit Quincy natives and newcomers to the city, to position the city as the Midwestern hub for regional and national business locations and to establish marketing efforts to sell the positive aspects of Quincy as the a desirable place to live and work; and

WHEREAS, the creation of the Quincy Workforce Relocation Assistance Program (Q-WRAP) would incentivize individuals or families to move from outside Adams County to within the City of Quincy for employment in Adams County; and

WHEREAS, Q-WRAP is a program available to individuals or families with the requirement that the individuals or families or their employer sign-up through GREDF; and

WHEREAS, participants would receive a rebate of up to \$5,000 on their first, year-long property tax bill while residing in Quincy or a rebate of up to \$3,500 on rent payments after their first full year residing in Quincy; and

WHEREAS, employers may advance up to \$3,500 to incentive participants for use as rent/lease payments and seek reimbursement for the amount advanced on behalf of the incentive participant as long as the incentive participant provides evidence the advance was used for rent/lease payments; and

WHEREAS, a \$250 “finder’s fee” is available to local residents who identify potential new workers who live outside of Adams County and could relocate to the city of Quincy; and

WHEREAS, GREDF has received 62 qualified Q-WRAP applications to date; and

WHEREAS, the City as well as local businesses and industries desire to continue to incentivize individuals or families to move from outside Adams County to within the City of Quincy for employment in Adams County.

NOW, THEREFORE, BE IT RESOLVED as follows:

- 1) That the Quincy City Council reauthorize the Quincy Workforce Relocation Assistance Program (Q-WRAP) as a collaboration between the city and GREDF
- 2) That \$250,000 in funding be allocated for Q-WRAP
- 3) That the funding for Q-WRAP shall come from Economic Growth Fund 213

This Resolution shall be in full force and effect from and after its passage, as provided by law.

Adopted this \_\_\_\_\_ day of \_\_\_\_\_, 2022.

\_\_\_\_\_  
City Clerk

Approved this \_\_\_\_\_ day of \_\_\_\_\_, 2021.

\_\_\_\_\_  
Mayor



# CITY OF QUINCY

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MARY-ANN ERVIN  
Purchasing Agent

CITY HALL – 730 MAINE  
QUINCY, IL 62301-4056  
(217) 228-4502  
FAX (217) 221-3608

## MEMORANDUM

TO: Members of the Finance Committee

FROM: Mary-Ann Ervin

DATE: Monday, April 4, 2022

RE: City of Quincy Janitorial Supply Bid

The City of Quincy's Janitorial Supply contract with Area Distributors will expire on April 30, 2022.

The Purchasing Department advertised for sealed competitive bids for janitorial supplies for all City departments. There were thirty (30) vendors who requested the janitorial bid packet and one (1) bid was received.

The following bid was received:

Area Distributors Inc	Quincy, IL	\$18,826.74	53 core items	30% discount
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Area Distributors, a local company and long standing business partner with the City, was the only company that submitted a bid for janitorial supplies. Area Distributors complied with all bid specifications and provided a bid for all items listed in the janitorial bid packet. The Purchasing Department would like to recommend the bid from Area Distributors for a one-year agreement.

With the Finance Committees approval, the Purchasing Department would like to present the attached Resolution to the Mayor and City Council on Monday, April 11, 2022.

Thank you and if you have any questions, please contact me.

## **RESOLUTION**

WHEREAS, the City of Quincy contracts for janitorial supplies for all city departments; and

WHEREAS, the City of Quincy, Purchasing Department did advertise for sealed bids for fifty three (53) items; and

WHEREAS, the following sealed bid was received:

Area Distributors, Inc.    Quincy, IL        \$18,826.74    53 core items    30% discount

WHEREAS, the bid has been reviewed and the bid from Area Distributors Inc., for all specified categories, is complete and has been found to be acceptable; and

WHEREAS, Area Distributors Inc. has agreed to guaranteed pricing for a one-year contract;

WHEREAS, the Purchasing Agent recommends that the bid from Area Distributors Inc. of Quincy, Illinois be accepted for a one-year contract.

NOW, THEREFORE, BE IT RESOLVED by City Council that the bid for a one-year contract to supply the City's janitorial supplies for all categories thereof submitted by Area Distributors Inc. of Quincy, Illinois be accepted.

Mary-Ann Ervin  
Purchasing Agent  
April 11, 2022